

Rod Weiss

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Reputation

Award winning project manager known for novel use of cloud computing and cross-platform apps to evolve international organizations for future acceleration and growth. Known as a passionate self-starting servant leader, who influences change to optimize business competitiveness and intricate concept-to-completion strategies across 20+ worldwide organizations. Possess 20+ years leading diverse and cross-disciplinary virtual teams that complete complex business initiatives under often severe pressure and deadlines. Respected for inspiring continuous learning, collaborative cultures which optimize both project and program management effectiveness. Referred by Program Managers, Executive Communications for the office of Microsoft's CTO.

Experience

Director External Relations - Electric Networked Vehicle Institute(ENVI)–Unmanned Systems, San Diego **2013 - Present**

Business planning role to design, develop, and deliver a revolutionary project-based hands-on learning lab ENVI-US.ORG for unmanned systems and vehicles. Established an innovative AI learning culture by motivating 300+ technology and business leaders to mentor cross-segment teams. Orchestrated 37 large events showcasing new unmanned electric vehicles for ground, sea, air and space. In 2016, managed Hornet's Nest project: the **first indoor UAV test and training facility**, resulting in San Diego's designation as a drone test city by the FAA and DHS.

Senior Director of Product Management – Kryterion, Phoenix **2011 - 2012**

Led product roadmap design of a new online test proctoring product, leveraging integrated biometrics and video training for professors and students (Penn State, WGU.edu) increasing enterprise testing platform sales.

Director of Business Development (Healthcare) – Spectrom Clinical Systems, Scottsdale **2009 - 2011**

Partnered with Mayo Clinic to implement \$2M real-time clinical informatics ecosystems. Facilitated and drove increased team communication and fostered a learning culture of clinical efficiency and patient satisfaction.

Business Manager and Information Technology Director– Encore Developments - Kelowna **2005 - 2009**

From creation to implementation built a MS Business Server/Sharepoint administrative IT ecosystem for land development advocating real-time accountability and increasing cross-segment performance 157% per year.

Director of Training Systems Management / Program Lead – Advanced Interactive Systems, Seattle **2001 - 2004**

Subcontractor for Boeing's mobile learning program which won a \$3.6B U.S. Federal training contract to introduce smartphone and cloud usage in the U.S. Baggage Screener Training program. Presented concepts to Boeing, TSA and Pentagon officials. Responsible for hiring and leading programming and execution teams to deliver/track certification of 26,000 TSA staff nationwide at over 400 airports. Received awards from Boeing, Siemens and TSA which acknowledged team project management success in mitigating contract risk under high-pressure deadlines.

Manager of Distributed Learning Program Development – Drake International, Seattle **1998 - 2001**

Led sales of global learning and program development services for all global technology alliances, partners, IT staff, operational management and field staff for the world's largest worldwide privately-held HR solution firm. Hosted 227 web conference sessions, supporting hundreds of clients, partners, recruitment and sales personnel in 9 countries over three continents. Spearheaded a global culture of performance and productivity management.

Manager New Media Systems Development – ComputerPREP c/o Drake International, Phoenix **1990 - 1998**

Competed globally with Catapult, collaborated in business alliances forming new product and content for PC software training markets for local and global corporate and government clients. Provided professional development and Windows OS training to hundreds of client, partner, and sales personnel in 13 countries.

Education

University of Alberta - B.S. (Pre-Medicine, Double Major Biology and Psychology) - US Citizen moved to Canada
Northern Alberta Institute of Technology - 2 yr, Electronics Engineering Technology Diploma
Northern Alberta Institute of Technology - 1 yr, Business Management

Skills

- Engaging storyteller (both verbal and written)
- Global relationship-builder and recruitment lead
- Project management – create tight schedules to maintain and enforce tight deadlines
- Designed product roadmaps for professional development to understand industry trends
- Managing large projects with **MS Project, Workfront** and Gant Charts
- **Experienced with Salesforce and WordPress**
- Design and development of KPIs, dashboards, interactive reports, to measure adoption of trends
- Experience with Artificial Intelligence, Chatbots
- Experience with Large Cloud Services such as Azure
- Extremely flexible with ambiguity and uncertainty
- Financial budgeting with budget owners to CFO
- Large meeting orchestrator, planner and moderator
- Proficient with Skype, Zoom, Slack, and numerous desktop conferencing and **Qualtrics** survey tools
- Experience with **MS Office 365, Dynamics and SharePoint**
- Expertise in website and app development, VR/AR, biometrics, geo-fencing, mobile tracking and sensing
- Recent hands-on experience with numerous IoT devices, Arduino, Raspberry Pi and robotics solutions, a variety of SDK tools used in drones, robots, and smart city models